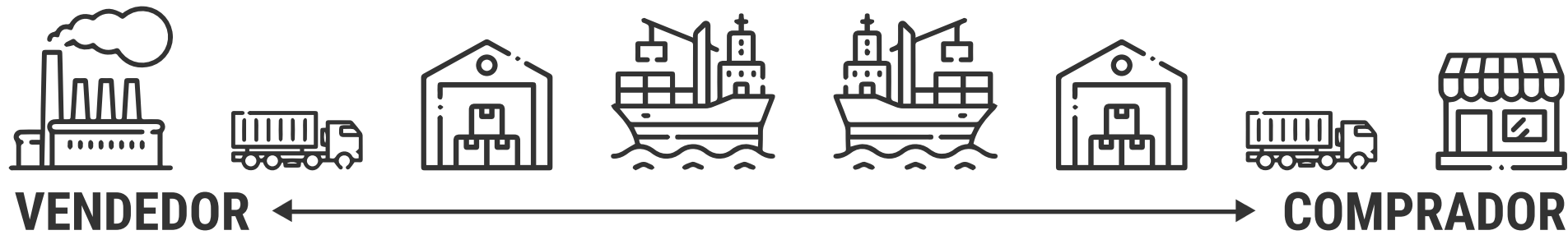




GUÍA DE INCOTERMS

COSTO
RIESGO
SEGURO



Incoterm	Costo	Riesgo	Seguro
EXM EX Works	0%	0%	0%
FCA Free Carrier	~10%	~10%	~10%
CPT Carriage Paid To	~70%	~10%	~10%
CIP Carriage and Insurance Paid To	~70%	~10%	~20%
DAT Delivered at Terminal	~70%	~70%	~10%
DAP Delivered at Place	~80%	~80%	~10%
DDP Delivered Duty Paid	~80%	~80%	~10%
FAS Free Alongside Ship	~40%	~40%	~10%
FOB Free on Board	~50%	~50%	~10%
CFR Cost and Freight	~70%	~50%	~10%
CIF Cost, Insurance & Freight	~70%	~50%	~20%